## A Brief Introduction to Factor Analysis

## 1. Introduction

Factor analysis attempts to represent a set of observed variables $X_{1}, X_{2} \ldots . X_{n}$ in terms of a number of 'common' factors plus a factor which is unique to each variable. The common factors (sometimes called latent variables) are hypothetical variables which explain why a number of variables are correlated with each other -- it is because they have one or more factors in common.

A concrete physical example may help. Say we measured the size of various parts of the body of a random sample of humans: for example, such things as height, leg, arm, finger, foot and toe lengths and head, chest, waist, arm and leg circumferences, the distance between eyes, etc. We'd expect that many of the measurements would be correlated, and we'd say that the explanation for these correlations is that there is a common underlying factor of body size. It is this kind of common factor that we are looking for with factor analysis, although in psychology the factors may be less tangible than body size.

To carry the body measurement example further, we probably wouldn't expect body size to explain all of the variability of the measurements: for example, there might be a lankiness factor, which would explain some of the variability of the circumference measures and limb lengths, and perhaps another factor for head size which would have some independence from body size (what factors emerge is very dependent on what variables are measured). Even with a number of common factors such as body size, lankiness and head size, we still wouldn't expect to account for all of the variability in the measures (or explain all of the correlations), so the factor analysis model includes a unique factor for each variable which accounts for the variability of that variable which is not due to any of the common factors.

Why carry out factor analyses? If we can summarise a multitude of measurements with a smaller number of factors without losing too much information, we have achieved some economy of description, which is one of the goals of scientific investigation. It is also possible that factor analysis will allow us to test theories involving variables which are hard to measure directly. Finally, at a more prosaic level, factor analysis can help us establish that sets of questionnaire items (observed variables) are in fact all measuring the same underlying factor (perhaps with varying reliability) and so can be combined to form a more reliable measure of that factor.

There are a number of different varieties of factor analysis: the discussion here is limited to principal axis factor analysis and factor solutions in which the common factors are uncorrelated with each other. It is also assumed that the observed variables are standardised (mean zero, standard deviation of one) and that the factor analysis is based on the correlation matrix of the observed variables.

## 2. The Factor Analysis Model

If the observed variables are $X_{1}, X_{2} \ldots X_{n}$, the common factors are $F_{1}, F_{2} \ldots F_{m}$ and the unique factors are $U_{1}, U_{2} \ldots U_{n}$, the variables may be expressed as linear functions of the factors:
$X_{1}=a_{11} F_{1}+a_{12} F_{2}+a_{13} F_{3}+\ldots+a_{1 m} F_{m}+a_{1} U_{1}$
$X_{2}=a_{21} F_{1}+a_{22} F_{2}+a_{23} F_{3}+\ldots+a_{2 m} F_{m}+a_{2} U_{2}$
$X_{n}=a_{n 1} F_{1}+a_{n 2} F_{2}+a_{n 3} F_{3}+\ldots+a_{n m} F_{m}+a_{n} U_{n}$
Each of these equations is a regression equation; factor analysis seeks to find the coefficients $a_{11}, a_{12} \ldots a_{n m}$ which best reproduce the observed variables from the factors. The coefficients $a_{11}, a_{12} \ldots a_{n m}$ are weights in the same way as regression coefficients (because the variables are standardised, the constant is zero, and so is not shown). For example, the coefficient $a_{11}$ shows the effect on variable $X_{1}$ of a one-unit increase in $F_{1}$. In factor analysis, the coefficients are called loadings (a variable is said to 'load' on a factor) and, when the factors are uncorrelated, they also show the correlation between each variable and a given factor. In the model above, $a_{11}$ is the loading for variable $X_{1}$ on $F_{1}, a_{23}$ is the loading for variable $X_{2}$ on $F_{3}$, etc.

When the coefficients are correlations, i.e., when the factors are uncorrelated, the sum of the squares of the loadings for variable $\boldsymbol{X}_{1}$, namely ${a_{11}}^{2}+a_{12}{ }^{2}+\ldots+a_{13}{ }^{2}$, shows the proportion of the variance of variable $X_{1}$ which is accounted for by the common factors. This is called the communality. The larger the communality for each variable, the more successful a factor analysis solution is.

By the same token, the sum of the squares of the coefficients for a factor -- for $\boldsymbol{F}_{\mathbf{1}}$ it would be $\left[a_{11}^{2}+a_{21}^{2}+\ldots+a_{n 1}{ }^{2}\right]$-- shows the proportion of the variance of all the variables which is accounted for by that factor.

## 3. The Model for Individual Subjects

Equation (1) above, for variable 2, say, may be written explicitly for one subject $i$ as
$X_{2 i}=a_{21} F_{1 i}+a_{22} F_{2 i}+a_{23} F_{3 i}+\ldots+a_{2 m} F_{m i}+a_{2} U_{2 i}$
This form of the equation makes it clear that there is a value of each factor for each of the subjects in the sample; for example, $F_{2 i}$ represents subject $i$ 's score on Factor 2. Factor scores are often used in analyses in order to reduce the number of variables which must be dealt with. However, the coefficients $a_{11}, a_{21}, \ldots . a_{n m}$ are the same for all subjects, and it is these coefficients which are estimated in the factor analysis.

## 4. Extracting Factors and the Rotation of Factors

The mathematical process used to obtain a factor solution from a correlation matrix is such that each successive factor, each of which is uncorrelated with the other factors, accounts for as much of the variance of the observed variables as possible. (The amount of variance accounted for by each factor is shown by a quantity called the eigenvalue, which is equal to the sum of the squared loadings for a given factor, as will be discussed below). This often means that all the variables have substantial loadings on the first factor; i.e., that coefficients $a_{11}, a_{21}, \ldots . a_{n m}$ are all greater than some arbitrary value such as 3 or .4 . While this initial solution is consistent with the aim of accounting for as much as possible of the total variance of the observed variables with as few factors as possible, the initial pattern is often adjusted so that each individual variable has substantial loadings on as few factors as possible (preferably only one). This adjustment is called rotation to simple structure, and seeks to provide a more interpretable outcome. As will be seen in the example which we'll work through later, rotation to simple structure can be seen graphically as the moving or rotation of the axes (using the term 'axis' in the same way as it is used in ' $x$-axis' and ' $y$-axis') which represent the factors.

## 5. Estimating Factor Scores

Given the equations (1) above, which show the variables $X_{1} \ldots X_{n}$ in terms of the factors $F_{1}$ $\ldots F_{m}$, it should be possible to solve the equations for the factor scores, so as to obtain a score on each factor for each subject. In other words, equations of the form
$F_{1}=b_{11} X_{1}+b_{12} X_{2} \ldots b_{1 n} X_{n}$
$F_{2}=b_{21} X_{1}+b_{22} X_{2} \ldots b_{2 n} X_{n}$
$F_{m}=b_{m 1} X_{1}+b_{m 2} X_{2} \ldots b_{m n} X_{n}$
should be available; however, problems are caused by the unique factors, because when they are included with the common factors, there are more factors than variables, and no exact solution for the factors is available. [An aside: The indeterminacy of the factor scores is one of the reasons why some researchers prefer a variety of factor analysis called principal component analysis (PCA). The PCA model doesn't contain unique factors: all the variance of the observed variables is assumed to be attributable to the common factors, so that the communality for each variable is one. As a consequence, an exact solution for the factors is available in PCA, as in equations (3) above. The drawback of PCA is that its model is unrealistic; also, some studies have suggested that factor analysis is better than PCA at recovering known underlying factor structures from observed (Snook \& Gorsuch, 1989; Widaman, 1993)].

Because of the lack of an exact solution for factor scores, various approximations have been offered, and three of these are available in SPSS. One of these approximations will be discussed in considering the example with real data. It is worth noting, however, that many researchers take matters into their own hands and use the coefficients $a_{11}, a_{12} \ldots a_{n m}$ from the factor solution as a basis for creating their own factor scores. Grice (2001), who describes
and evaluates various methods of calculating factor scores, calls this method a 'coarse' one, and compares it unfavourably with some 'refined' methods and another 'coarse' one based on factor score coefficients.

## 6. Calculating Correlations from Factors

It was mentioned above that an aim of factor analysis is to 'explain' correlations among observed variables in terms of a relatively small number of factors. One way of gauging the success of a factor solution is to attempt to reproduce the original correlation matrix by using the loadings on the common factors and seeing how large a discrepancy there is between the original and reproduced correlations -- the greater the discrepancy, the less successful the factor solution has been in preserving the information in the original correlation matrix. How are the correlations derived from the factor solution? When the factors are uncorrelated, the process is simple. The correlation between variables $X_{1}$ and $X_{2}$ is obtained by summing the products of the coefficients for the two variables across all common factors; for a three-factor solution, the quantity would be $\left(a_{11} \times a_{21}\right)+\left(a_{12} \times a_{22}\right)+\left(a_{13} \times a_{23}\right)$. This processs will become clearer in the description of the hypothetical two-factor solution based on five observed variables in the next section.

## 7. A Hypothetical Solution

| Variable | Loadings/Correlations |  | Communality | Reproduced correlations |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Factor 1 | Factor 2 |  |  |  | $\mathrm{X}_{1}$ | $\mathrm{X}_{2}$ | $\mathrm{X}_{3}$ | $\mathrm{X}_{4}$ | $\mathrm{X}_{5}$ |  |
| $\mathrm{X}_{1}$ | .7 | .2 | .53 |  | $\mathrm{X}_{1}$ | . |  |  |  |  |  |
| $\mathrm{X}_{2}$ | .8 | .3 | .73 |  | $\mathrm{X}_{2}$ | .62 | . |  |  |  |  |
| $\mathrm{X}_{3}$ | .9 | .4 | .97 |  | $\mathrm{X}_{3}$ | .71 | .84 | . |  |  |  |
| $\mathrm{X}_{4}$ | .2 | .6 | .40 | $\mathrm{X}_{4}$ | .26 | .34 | .42 | . |  |  |  |
| $\mathrm{X}_{5}$ | .3 | .7 | .58 |  | $\mathrm{X}_{5}$ | .35 | .45 | .55 | .48 | . |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\Sigma x^{2} 2.07$ | $\Sigma x^{2} 1.14$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |

### 7.1 The Coefficients

According to the above solution,
$X_{1}=.7 F_{1}+.2 F_{2}$
$X_{2}=.8 F_{1}+.3 F_{2}$
$X_{5}=.3 F_{1}+.7 F_{2}$.
As well as being weights, the coefficients above show that the correlation between $X_{1}$ and $F_{1}$ is .70 , that between $X_{1}$ and $F_{2}$ is .20 , and so on.

### 7.2 Variance Accounted For

The quantities at the bottom of each factor column are the sums of the squared loadings for that factor, and show how much of the total variance of the observed variables is accounted
for by that factor. For Factor 1, the quantity is $.7^{2}+.8^{2}+.9^{2}+.2^{2}+.3^{2}=2.07$. Because in the factor analyses discussed here the total amount of variance is equal to the number of observed variables (the variables are standardised, so each has a variance of one), the total variation here is five, so that Factor 1 accounts for $(2.07 / 5) \times 100=41.4 \%$ of the variance.

The quantities in the communality column show the proportion of the variance of each variable accounted for by the common factors. For $X_{1}$ this quantity is $.7^{2}+.2^{2}=.53$, for $X_{2}$ it is $.8^{2}+.3^{2}=.73$, and so on.

### 7.3 Reproducing the Correlations

The correlation between variables $X_{1}$ and $X_{2}$ as derived from the factor solution is equal to (.7 $\mathrm{x} .8)+(.2 \mathrm{x} .3)=.62$, while the correlation between variables $X_{3}$ and $X_{5}$ is equal to (.9 x .3) + $(.4 \times .7)=.55$. These values are shown in the right-hand side of the above table.

## 8. How Many Factors?

A factor solution with as many factors as variables would score highly on the amount of variance accounted for and the accurate reproduction of correlations, but would fail on economy of description, parsimony and explanatory power. The decision about the number of common factors to retain, or to use in rotation to simple structure, must steer between the extremes of losing too much information about the original variables on one hand, and being left with too many factors on the other. Various criteria have been suggested. The standard one (but not necessarily the best) is to keep all the factors which have eigenvalues greater than one in the original solution, and that is used in the example based on workmot.sav, which is referred to in Exercise 2 in An Introduction to SPSS for Windows. This example is described in greater detail in the next section.

## 9. An Example with Real Data

This example is based on variables d6a to d6h of workmot.sav. The items corresponding to the variables are given in Appendix 1 of An Introduction to SPSS for Windows versions 9 and 10. The root question is "How important are the following factors to getting ahead in your organisation?" Respondents rate the eight items, such as "Hard work and effort", "Good luck", "Natural ability" and "Who you know" on a six-point scale. The scale ranges from "Not important at all" (coded 1) to "Extremely important" (coded 6).

### 9.1 The correlation matrix

Correlations

|  | D6A Hard work\&effort | D6B Good luck | D6C Natural ability | D6D Who you know | D6E Good performance | D6F Office politics | $\overline{\mathrm{D} 6 \mathrm{G}}$ <br> Adapatability | D6H Years of service |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| D6A Hard work\&effort | 1.000 | -. 320 | . 658 | -. 452 | . 821 | -. 302 | . 604 | . 178 |
| D6B Good luck | -. 320 | 1.000 | -. 062 | . 426 | -. 316 | . 355 | -. 078 | . 114 |
| D6C Natural ability | . 658 | -. 062 | 1.000 | -. 313 | . 709 | -. 220 | . 597 | . 314 |
| D6D Who you know | -. 452 | . 426 | -. 313 | 1.000 | -. 453 | . 597 | -. 243 | . 174 |
| D6E Good performance | . 821 | -. 316 | . 709 | -. 453 | 1.000 | -. 381 | . 679 | . 160 |
| D6F Office politics | -. 302 | . 355 | -. 220 | . 597 | -. 381 | 1.000 | -. 082 | . 200 |
| D6G Adapatability | . 604 | -. 078 | . 597 | -. 243 | . 679 | -. 082 | 1.000 | . 267 |
| D6H Years of service | . 178 | . 114 | . 314 | . 174 | 160 | . 200 | . 267 | 1.000 |

Inspection of the correlation matrix suggests that certain kinds of items go together. For example, responses to "Hard work and effort", "Natural ability", "Good performance" and "Adaptability" are moderately correlated with each other and less so with other items.

### 9.2 Carrying out the Factor Analysis

Instructions for carrying out the factor analysis are given on pages 22 to 26 of $A n$ Introduction to SPSS for Windows. Additional commands are described in the following subsections.

### 9.3 The Initial Factor Analysis Solution

The first table shows the initial and final communalities for each factor. The final estimate of

## Communalities

|  | Initial | Extraction |
| :--- | ---: | ---: |
| D6A Hard work\&effort | .708 | .740 |
| D6B Good luck | .265 | .262 |
| D6C Natural ability | .581 | .638 |
| D6D Who you know | .477 | .649 |
| D6E Good performance | .782 | .872 |
| D6F Office politics | .421 | .524 |
| D6G Adapatability | .523 | .577 |
| D6H Years of service | .216 | .275 |

Extraction Method: Principal Axis Factoring.
the communality which is given in the second column of the table, is arrived at by an iterative process. To start the ball rolling, an initial estimate is used. By default, this is the squared multiple correlation obtained when each variable is regressed on all the other variables. In other words, the amount of the variance of variable $X_{1}$ explained by all the other variables is taken as a reasonable first estimate of the amount of $X_{1}$ 's variance accounted for by the common factors.

Total Variance Explained

| Factor | Initial Eigenvalues |  |  | Extraction Sums of Squared Loadings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | \% of Variance | Cumulative \% | Total | \% of Variance | Cumulative \% |
| 1 | 3.634 | 45.427 | 45.427 | 3.317 | 41.457 | 41.457 |
| 2 | 1.748 | 21.847 | 67.275 | 1.220 | 15.253 | 56.710 |
| 3 | . 766 | 9.569 | 76.844 |  |  |  |
| 4 | . 615 | 7.687 | 84.530 |  |  |  |
| 5 | . 415 | 5.188 | 89.719 |  |  |  |
| 6 | . 364 | 4.553 | 94.271 |  |  |  |
| 7 | . 306 | 3.824 | 98.096 |  |  |  |
| 8 | . 152 | 1.904 | 100.000 |  |  |  |

Extraction Method: Principal Axis Factoring.
The second table shows the eigenvalues and the amount of variance explained by each successive factor. The Initial Eigenvalues are for a principal components analysis, in which the communalities are one. The final communalities are estimated by iteration for the principal axis factor analysis, as mentioned earlier. As can be seen from the first table, they
are somewhat less than one, and the amount of variance accounted for is reduced, as can be seen in the second table in the section headed Extraction Sums of Squared Loadings. The rest of the factor analysis is based on two factors, because two factors have eigenvalues greater than one. There are other methods which can be used to decide on the number of factors, some of which may generally be more satisfactory than the rule used here (Fabriger et al, 1999). As an aside, it has been suggested that over-extraction (retaining more than the true number of factors) leads to less distorted results than under-extraction (retaining too few factors); Wood, Tataryn \& Gorsuch, 1996.

Factor Matrix ${ }^{\text {a }}$

|  | Factor |  |
| :--- | ---: | ---: |
|  | 1 | 2 |
| D6A Hard work\&effort | .857 | .078 |
| D6B Good luck | -.347 | .376 |
| D6C Natural ability | .749 | .276 |
| D6D Who you know | -.590 | .548 |
| D6E Good performance | .927 | .110 |
| D6F Office politics | -.465 | .555 |
| D6G Adapatability | .664 | .368 |
| D6H Years of service | .187 | .490 |

Extraction Method: Principal Axis Factoring.
a. 2 factors extracted. 9 iterations required.

The table headed Factor Matrix shows the coefficients $a_{11}, a_{12} \ldots a_{n m}$ for the factor analysis model (1); for example, the results show that variable $d 6 a=.857 \times F_{1}+.078 \times F_{2}, d 6 b=$ $.347 \times F_{1}+.376 \times F_{2}$, and so on.

As pointed out earlier, the sum of the squared loadings over factors for a given variable shows the communality for that variable, which is the proportion of the variance of the variable explained by the common factors; for example, the communality for $d 6 a$ is $.857^{2}+$ $.078^{2}$, which is equal to .740 , the second figure shown for that variable in the Communalities table above. The sum of the squared loadings for a given factor shows the variance accounted for by that factor. The figure for Factor 1, for example, is equal to $.857^{2}+-.347^{2}+$ $.749^{2}+\ldots+.187^{2}=3.32$, which is the figure given for the first factor in the second part of the Total Variance Explained table above. Finally, we may reproduce the correlations from the factor-solution coefficients. The correlation between $D 6 A$ and $D 6 B$, for example, is equal to $(.857 \mathrm{x}-.347)+(.078-.376)=-.268$, a not unreasonable but not startlingly accurate estimate of the -.32 shown in the table of observed correlations.

### 9.4 Plot of the Factor Loadings



When there are two factors, the coefficients shown in the Factor Matrix table may be plotted on a two-dimensional graph, as above (choose Unrotated factor solution in the Display panel of the Factor Analysis $\rightarrow$ Extraction display). This graph shows the phenomenon mentioned earlier, whereby most variables tend to have substantial loadings on the first factor.

### 9.5 Rotated Factor Solution

Rotated Factor Matrix ${ }^{\text {a }}$

|  | Factor |  |
| :--- | ---: | ---: |
|  | 1 | 2 |
| D6A Hard work\&effort | .765 | -.394 |
| D6B Good luck | -.092 | .503 |
| D6C Natural ability | .780 | -.169 |
| D6D Who you know | -.204 | .779 |
| D6E Good performance | .842 | -.405 |
| D6F Office politics | -.094 | .718 |
| D6G Adapatability | .758 | -.046 |
| D6H Years of service | .421 | .313 |

Extraction Method: Principal Axis Factoring.
Rotation Method: Varimax with Kaiser Normalization.
a. Rotation converged in 3 iterations.

The above table shows the factor loading/correlations for a rotated factor solution. Comparing the graphs for the rotated and unrotated solutions, it can be seen that the proximity of the points representing the variables to the axes (and the frame) have changed. This change was brought about by rotating the whole frame, including the axes, in a counterclockwise direction. In this case the Varimax method was used; for each variable, this seeks to maximise the loading on one factor and to minimise the loadings on other factors. As discussed in An Introduction to SPSS for Windows, a clear pattern now emerges, with items having to do with performance and ability loading highest on Factor 1 and those to do with
who you know and good luck loading highest on the Factor 2. Years of service has lowish loadings on both factors.

### 9.6 Plot of the Rotated Factor Loadings



Factor 1
The plot shows a clear pattern of the loadings, with all items identified with either Factor 1 or Factor 2, with the exception of Years of Service, which is poised between the two. This result illustrates the benefits of rotation.

### 9.7 Factor Scores

In An Introduction to SPSS for Windows, a 'coarse' method (Grice, 2001) was used to create factor scores. We simply decided which variables were identified with each factor, and averaged the ratings on the selected items to creat a score for each subject on each of the two factors. Years of service was omitted because it was not clearly identified with one factor.

This method of creating factor scores is equivalent to using the equations
$F_{1}=b_{11} X_{1}+b_{12} X_{2}+b_{13} X_{3}+b_{14} X_{4}+b_{15} X_{5}$
$F_{2}=b_{21} X_{1}+b_{22} X_{2}+b_{23} X_{3}+b_{24} X_{4}+b_{25} X_{5}$
and assigning the value 1 to the $b$-coefficients for variables with loadings/correlations greater then .4 and zero to the $b$-coefficients for variables with loadings/correlations equal to or less than .4. Grice (2001) critically evaluates this method. One obvious problem is that factor scores created in this way may be highyl correlated even when the factors on which they are based are uncorrelated (orthogonal).

SPSS provides three more sophisticated methods for calculating factor scores. In the

Factor Score Coefficient Matrix

|  | Factor |  |
| :--- | ---: | ---: |
|  | 1 | 2 |
| D6A Hard work\&effort | .184 | -.091 |
| D6B Good luck | .052 | .120 |
| D6C Natural ability | .230 | .118 |
| D6D Who you know | .094 | .472 |
| D6E Good performance | .473 | -.186 |
| D6F Office politics | .120 | .312 |
| D6G Adapatability | .197 | .163 |
| D6H Years of service | .118 | .135 |

Extraction Method: Principal Axis Factoring.
Rotation Method: Varimax with Kaiser Normalization.
Factor Scores Method: Regression.
present example, the default Regression method was used. The first table above,

Factor Score Covariance Matrix

| Factor | 1 | 2 |
| :--- | ---: | ---: |
| 1 | .882 | -.090 |
| 2 | -.090 | .778 |

Extraction Method: Principal Axis Factoring.
Rotation Method: Varimax with Kaiser Normalization.
Factor Scores Method: Regression.
the Factor Score Coefficient Matrix, shows the coefficients used to calculate the factor scores; these coefficients are such that if the observed variables are in standardised form, the factor scores will also have a mean of zero and a standard deviation of one. Using the coefficients for Factor 1, the factor scores are equal to $.184 \times z D 6 A+.052 \mathrm{x} z D 6 B+\ldots+$ $.118 \mathrm{x} z D 6 H$, where $z D 6 A$, etc are the standardised forms of the original observed variables. The second table above, Factor Score Covariance Matrix shows that although theoretically the factor scores should be entirely uncorrelated, the covariance is not zero, which is a consequence of the scores being estimated rather than calculated exactly.

## 10. Conclusion

This has been a very brief introduction to factor analysis, and only some of the many decisions which have to be made by users of the method have been mentioned. Fabrigar et al (1999) give a thorough review. Some the decisions they refer to are:

- The number of subjects (see also MacCallum, et. al., 1999)
- The type of factor analysis (e.g., principal axis factoring, principal components analysis, maximum likelihood)
- The method used to decide on the number factors (e.g., eigenvlaues greater than unity, scree plot, parallel analysis)
- The method and type of rotation

Grice (2001) adds another decision:

- The method used to calculate factor scores

These two articles are a good place to start when considering the use of factor analysis, or when designing a study in which factor analysis will be used.

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## 11. References and Further Reading

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